LEADERSHIP IN ACTION, WHAT GREAT MANAGERS REALLY DO?





## Level **4 exemplary**

The manager integrates all the complexity of his environment, develops active relations and increases performance.

## Level **3** operative

The manager understands part of his environment, creates a minimum number of relations and maintains performance.

## Level **2 penalising**

The manager neglects his environment, does not build relations and diminishes performance

## Level **1 disqualifying**

The manager ignores his environment, allows relations to deteriorate and actually inhibits performance.